

# Solid performance with continued profitability growth

Athens, Greece – October 23, 2025 – GR. Sarantis S.A. (SAR.AT, SAR:GA) announces its nine-month trading update for the period ended September 30<sup>th</sup>, 2025.

## Nine-month 2025 highlights

#### Steady 9m Net Sales performance

o 9m 2025 Net Sales amounted to €448.5m vs €452.0m in 9m 2024, representing a 0.8% decrease, with branded business outperforming private label and the Group continuing focusing on more profitable categories.

#### Strong profitability performance driven by consistent focus on margin expansion

- o 9m 2025 EBITDA at €68.0m compared to €63.0m in 9m 2024, up by 7.9% with EBITDA margin strengthening to 15.2% (vs 13.9% in 9m 2024) up by 122 bps year-on-year.
- EBIT at €51.7m in 9m 2025, higher by 7.4% compared to the 9m 2024 EBIT of €48.1m. EBIT margin grew to 11.5% in 9m 2025 compared to 10.6% in 9m 2024, up by 87 bps year-on-year.
- EBT at €50.3m in 9m 2025, higher by 10.9% compared to the 9m 2024 EBIT of €45.4m. EBT margin grew to 11.2% in 9m 2025 in comparison to 10.0% in 9m 2024, up by 118 bps year-on-year.
- Robust financial position with Net Debt at €4.9m as of September 30<sup>th</sup>, 2025 (compared to €12.4m as of September 30<sup>th</sup>, 2024).
- We remain focused on delivering our FY 2025 profitability guidance, as indicated during the 2025 half-year financial results in September 2025.

#### Giannis Bouras, Chief Executive Officer of Sarantis Group, commented:

"Our performance over the first nine months of 2025 reflects our disciplined execution across all business areas. Our teams across our markets and the Group have demonstrated agility and resilience, delivering profitability growth in a demanding market environment. I thank them all for their passion and commitment to making our business stronger.

Our focus on cost discipline and operational excellence continues to drive margin expansion, offsetting softer demand in certain markets. At the same time, our international growth initiatives, including the ongoing expansion in the US with additional SKUs planned, are gaining traction, reinforcing our global footprint and supporting future growth.

As we enter the final quarter of the year, our priorities remain clear: executing with discipline, safeguarding profitability and driving sustainable growth. With a strong foundation, clear strategic direction and a highly committed team, we are confident in delivering on our full-year guidance and we continue creating long-term value for our stakeholders."



### **Sarantis Group Performance**

| €m  | 9m 2025 | 9m 2024 | Δ      |
|---|---------|---------|--------|
| Net Sales*  | 448.5   | 452.0   | -0.8%  |
| Earnings Before Interest,<br>Tax, Depreciation and<br>Amortization (EBITDA)** | 68.0    | 63.0    | 7.9%   |
| EBITDA margin   | 15.2%   | 13.9%   | 122bps |
| Earnings Before Interest and Taxes (EBIT)                                     | 51.7    | 48.1    | 7.4%   |
| EBIT margin   | 11.5%   | 10.6%   | 87bps  |
| Earnings Before Taxes (EBT)   | 50.3    | 45.4    | 10.9%  |
| EBT margin  | 11.2%   | 10.0%   | 118bps |

\*Net Sales were impacted by the sale of Stella Pack Ukraine (9m 2024 sales were €2.2m: like-for-like variance -0.3%)

\*\*EBITDA: Alternative Performance Measure as defined in the 2025 Semi-Annual Financial Report.

# **Contact Details**

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### **About Sarantis Group**

Based in Athens and having a history of 60 years in the industry, Sarantis Group is a multinational consumer products company with an ever-expanding geographical footprint and leading brands. The Group's business is focused on the categories of Beauty, Skin & Sun Care, Personal Care, Home Care Solutions and Strategic Partnerships, offering in each category high quality brands that are top in consumers' preferences. With a strong activity in thirteen countries organized in 8 business units - Greece (including Portugal and selected international markets), Poland, Romania, Bulgaria, West Balkans, Czech Republic & Slovakia, Ukraine, Hungary - the Group maintains a dynamic international profile, enhancing its expansion footprint through its presence in selected international markets.