

INVESTOR FACT SHEET – FY 2021

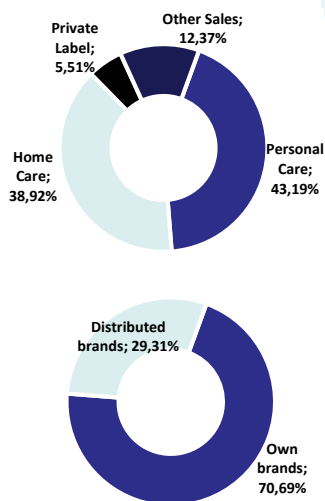
PERSONAL CARE PRODUCTS, HOME CARE, HEALTH CARE / LUXURY COSMETICS

GREECE / POLAND / ROMANIA / BULGARIA / SERBIA / CZECH REP. / HUNGARY / N. MACEDONIA / BOSNIA-HERZEGOVINA / SLOVAKIA / PORTUGAL / UKRAINE / Direct Exports in more than 50 countries

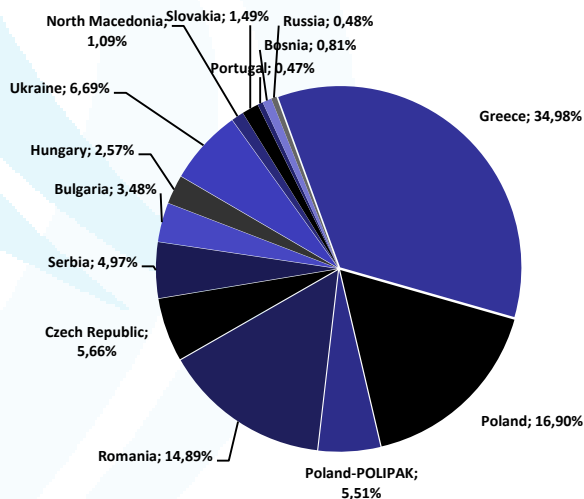
P&L (€ mil.)	FY '21	%	FY '20
Turnover	408.20	3.77%	393.38
Gross Profit	143.90	-3.08%	148.47
Gross Profit Margin	35.25%		37.74%
EBITDA	59.69	-4.71%	62.64
EBITDA Margin	14.62%		15.92%
EBIT	46.82	-6.36%	50.00
EBIT Margin	11.47%		12.71%
EBT	49.57	4.59%	47.39
EBT Margin	12.14%		12.05%
Tax	8.97	13.45%	7.91
Profit After Tax	40.60	2.82%	39.49
Profit After Tax Margin	9.95%		10.04%
Minorities	0.30	-61.28%	0.79
Net Profit	40.29	4.12%	38.70
Net Profit Margin	9.87%		9.84%

CASHFLOW (€ mil.)	FY '21	FY '20
Operating Activities	50.46	32.22
Investment Activities	-25.38	-21.57
Financial Activities	-19.55	-24.60
Cash generated	5.53	-13.95
Cash & Cash equivalents, beginning	40.60	54.85
Effect of foreign exchange differences on Cash	-0.31	-0.30
Cash & Cash equivalents, end	45.81	40.60
Net Debt	5.96	10.91
Free cashflow	31.03	24.84

SBU Turnover & Own vs Distributed



Regional Turnover



* Our operation in Russia is currently suspended.

FY 2021 Group Financial Results

NET PROFIT GROWTH OF 4.1% | SOLID TOP LINE GROWTH OF 3.8% | HEALTHY BALANCE SHEET AND FREE CASHFLOW GENERATION | SUCCESSFUL EXECUTION OF THE STRATEGIC GROWTH PLAN AND INVESTMENTS THAT FUEL FURTHER EXPANSION | DELIVERING DOUBLE-DIGIT NET INCOME GROWTH, HEALTHY BALANCE SHEET, GENERATING FREE CASHFLOWS

- The Group continued to deliver a solid top line growth, despite the high comparative basis of last year and the normalization of the consumption demand and made a robust progress on net income growth amidst a challenging cost and operating environment.

- Sales growth was presented behind the Group's strategic product categories, particularly those related to skin care, sun care, body wash, deodorants, food supplements, and home care products, as well as luxury cosmetics, that were positively influenced by higher demand and the reopening of the selective channel this year.

- The Group's profitability in FY 2021 was largely influenced by increasing cost inflation, mainly driven by higher commodity prices and freight costs. Balanced operating expenses, and controlled advertising and promotion expenses that are focused on strategic categories and allocated behind strategic initiatives, helped to partly offset the impact of the inflationary pressures.

- Despite the volatile and demanding business environment that is constantly challenged by the COVID-19 pandemic, supply chain disruptions and inflationary pressures, the Group continued to maintain a strong financial position and achieve strong free cash flows, that are systematically invested in the implementation of the Group's strategic plan aiming at the further growth of the business and value generation.

Sarantis Key Facts

- Strong International presence : we operate in 13 countries and have presence through exports in more than 50 countries worldwide
- Strong brands : 100+ brands of high quality and recognition in our portfolio
- Strong distribution network covering 110,000 points of sales across our region and commercial excellence in the PoS reinforcing our consumers' engagement
- Solid financial position and sustainable free cashflow generation, low net debt position
- 25+ Strategic partnerships with international companies: we collaborate with leading international consumer companies that aim to grow their business in our region
- 4 production facilities operating under the strictest quality and safety criteria

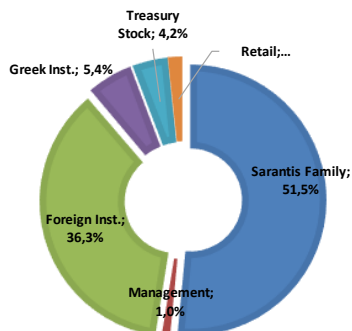
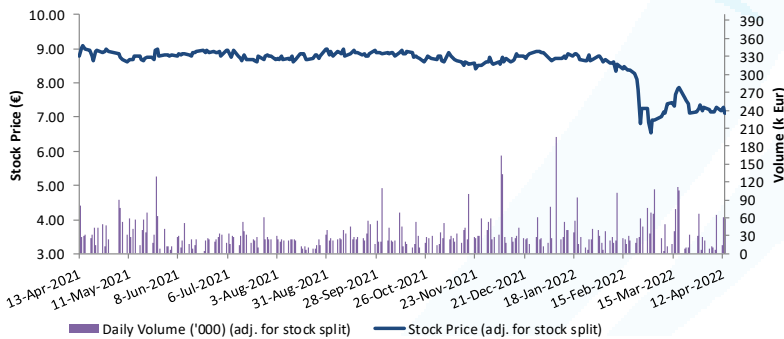
Strategy

The Group's strategic priorities are focused on further growing our Home Care, Personal Care and Beauty business in Central and Eastern Europe (CEE) as well as in the Commonwealth of Independent States (CIS) territory, reaching and impacting more consumers with everyday aspirational product propositions through our sustainable business practices and ethics.

The business model that supports and ensures the implementation of the Group's strategic objectives is as follows:

- Focus on maintaining dynamic sales growth both on an organic basis and through acquisitions, combined with new strategic international brand distribution agreements, as well as the geographical expansion of the Group.
- Focus on cost optimization, economies of scale and the utilization of synergies.
- Efficient liquidity management. Reinvestment of net cash flows to further enhance the operation and financing of development projects.

SAR Stock Price & Volume 52week



Investment Market Facts

Exchange Listing.....	ASE
Reuters Ticker.....	SRSr.AT
Bloomberg Ticker.....	SAR GA
Closing Price (31/12/21).....	€8.90
No. of Shares.....	69,877,484
Market Cap.....	€ 622 mil.
Index Participation.....	
	Athex Composite Share Price Index
	Athex All Share Index
	FTSE/Athex Large Cap
	FTSE/Athex Market Index
	Athex Composite Index Total Return Index
	FTSE/Athex Global Traders Index Plus
	FTSE/Athex Global Traders Index
	Hellenic Mid-Small Cap Index
	MSCI Global Small Cap Index
	FTSE Emerging Europe Small Cap Index
	ATHEX ESG index

Board of Directors

- Chairman of the BoD - Exec. Member:
Gregory Sarantis
- BoD Vice Chairman - Independent & Non-Executive Member:
Dimitris Reppas
- CEO - Exec. Member:
Kyriakos Sarantis
- Exec. Member:
Konstantinos Rozakeas
- Exec. Member:
Konstantinos Stamatiou
- Exec. Member:
Ioannis Bouras
- Exec. Member:
Evangelos Sialris
- Non Exec. Member:
Aikaterini Saranti
- Independent & Non Exec. Member:
Nikos Nomikos
- Independent & Non Exec. Member:
Christos Economou
- Independent & Non Exec. Member:
Eirini Nikiforaki

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